

## **TOURNAMENT DEVELOPMENT AND MANAGEMENT EXPERIENCE:**

**Founder and Director of the Wood Racquet Tennis Classic in Rochester, New York in 1991 & 1992:** A men and women's prize money event attracting ATP professionals and division 1 college talents, as well as the top area professional and amateur players. I was responsible for securing corporate sponsorship, which included Baush & Lomb, Mizuno; USA, Thomas James Investment. I was responsible development of promotional campaign; recruitment of tournament player entries; and coordinating tournament matches.

### References:

Gregory "Spike" Gonzales  
Naples Florida  
(239) 248-0894

Luis Burgos  
Commissioner of the Department of Recreation and Youth Services (retired)  
City of Rochester, New York  
(585) 474-6863

Paul Waida  
Nazareth College Head Coach  
Rochester, NY  
(585) 314-5243

Andrew Strauch  
Washington D.C.  
(301) 801-1620